

## Message Text

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ACTION ERDA-07

INFO OCT-01 EUR-12 ISO-00 ACDA-07 CIAE-00 INR-07 IO-13  
L-03 NSAE-00 NSC-05 EB-08 NRC-05 OES-06 FEAE-00  
DODE-00 COME-00 /074 W  
-----171320Z 077649 /40  
R 171056Z FEB 77  
FM AMEMBASSY BUCHAREST  
TO SECSTATE WASHDC 1623

LIMITED OFFICIAL USE BUCHAREST 1053

E.O. 11652: N/A  
TAGS: TECH, BTIO, RO  
US/ROMANIAN ENERGY COOPERATION  
REF: STATE 021061

1. DURING COUGRE OF AMBASSADOR'S FEBRUARY MEETING WITH DPM  
PATAN, AMBASSADOR RAISED QUESTION OF STATUS ROMANIAN HOT CELL  
NEGOTIATIONS WITH GENERAL ATOMIC (GA) AND COMPETING BRITISH (GEC)  
AND FRENCH FIRMS. PATAN STATED ROMANIAN DECISION NOT YET TAKEN  
BUT HE BELIEVED THAT GA'S PROPOSAL WAS SUBSTANTIALLY HIGHER THAN  
COMPETITION'S OFFERS.

2. IN SUBSEQUENT MEETING WITH COMATT ON FREBUARY 14, TECHNOIMPORT  
DIRECTOR GENERAL HARABAGIU STATED PROBLEM TECHNO HAS WITH GA'S  
BID IS ITS HIGH PRICE WHICH MAKES IN UNCOMPETITIVE WITH BRITISH  
AND FRENCH COMPANIES. TECHNO QUERIED GA DIRECTLY BY LETTER IN  
DECEMBER AND AGAIN AT END OF JANUARY IN EFFORT OBTAIN FURTHER  
PRICE REDUCTION. FTO HAS NOT YET RECEIVED RESPONSE FROM GA.  
CONCERNING STATUS OF OVERALL NEGOTIATIONS, HARABAGIU SAID  
HOPES COMPLETE COMMERCIAL NEGOTIAIONS BY END OF MARH.  
THEN, PROPOSALS WITH TECHNO'S RECOMMENDATIONS WILL BE SENT  
STATE NUCLEAR COMMITTEE FOR ITS APPROVAL.

3. CONCERNING QUESTION OF ASSURANCES THAT FACILITY WILL NOT  
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BE USED FOR CHEMICAL REPROCESSING OF PLUTONIUM, HARABAGIU SUGGESTED  
IN HIS TYPICALLY EVASIVE MANNER THAT TECHNO'S PRESENT MAIN CONCERN  
WITH GA OFFER IS PRICE. IF GA BECOMES PRICE COMPETITIVE, THEN  
TECHNO WILL TAKE CLOSER LOOK AT QUESTION OF U.S. ASSURANCES  
REQUIREMENT. HARABAGIU EVADED QUESTION AS TO WHETHER OR NOT  
BRITISH AND FRENCH ALSO SEEKING SOME KINDS OF ASSURANCES.

4. WE WILL RAISE WITH MIHULECEA POINT MENTIONED PARA 2 REFTEL  
AT EARLIERST OPPORTUNITY WHICH WILL NOT BE BEFORE FIRST WEEK IN MARCH.

5. COMMENT: FROM INFO WE HAVE RECEIVED FROM ONE OF GA'S PARENT  
FIRMS, IT APPEARS THAT BOTH BRITISH AND FRENCH FIRMS ARE SLITTING  
EACH OTHER'S THROATS ON PRICE AND ARE FAR BELOW ANYTHING GA LIKELY  
TO OFFER. ADDITIONALLY, FROM OUR CONTACTS WITH ROMANIANS, IT  
APPARENT THEY DO NOT BELIEVE THAT GA'S OFFER EMBODIES SUFFICIENTLY  
MORE SOPHISTICATED TECHNOLOGY THAN ITS COMPETITORS TO WARRANT PAYING  
WHAT APPEARS TO BE A SUBSTANTIALLY HIGHER PRICE.  
BARNES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NUCLEAR COOPERATION PROGRAMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 17-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BUCHAR01053  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Expiration:**  
**Film Number:** D770056-1297  
**Format:** TEL  
**From:** BUCHAREST  
**Handling Restrictions:** n/a  
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**Line Count:** 74  
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**Litigation History:**  
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**Message ID:** 3bd2a1c5-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ERDA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 21061  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3300388  
**Secure:** OPEN  
**Status:** <DBA CHANGED> mcm 20041109  
**Subject:** SUEZ CANAL  
**TAGS:** TECH, BTIO, RO, US  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/3bd2a1c5-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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